



## Order and manufacturing procedure. Stand: 01.2023

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Everyone loves the convertible. Wind in your hair, the open road in front of you, a wide blue area above your head ... the flies in your teeth ... but the point remains, the convertible was and will be - at least for the foreseeable future - a symbol of coolness. And now the RV owners are one step closer to joining the Convertible Owners Club.

Caravan times

The new convertible motorhome from the German company Skydancer can completely change our travel experience.

Whatever you think or think you can do, start it.

-Johann Wolfgang von Goethe

VogelstalkRVing

## Dear Sir or Madam, dear customers,

After two years of further development work on the 2019 prototype Apero, we will now present the revised series vehicle No. 1 in the spring of 2023. We conclude the small series approval with all development and construction phases. All procedures and tests for the new model are carried out by TÜV Rheinland, which is known to set the global benchmarks for high technical standards.

At the same time, with a shift of about 3/4 months, we are building exemplars 2, 3 and 4 on personal customer order (cars already ordered in 2022). After that, production will run in

regular operation.

## **The order.**

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### **A. Calculation of the purchase price:**

1. The basic price is included for model **Desert Diamond**  
(the Apero and Sky.Diamond) are no more offered)

Euro 196 350, -

Exclusive 19% VAT that is:

165 000,- euros (net price)

1b. FREE EXTRA for everyone: Every vehicle is already equipped with the extra robust suspension (regular surcharge: € 2,300) at no extra charge.

2. Additional equipment (extras) for the vehicle can be calculated in the configurator on the WWW.

3. Interior design, floor plans:

We are initially offering 3 standard floor plans, which only differ in the structure of the beds in the rear part of the vehicle. Various colors of the interior are available.

Individual floor plans in the interior are possible. These are calculated separately. The producing procedure will be longer.

## **B. Payment method / construction stages.**

Initially, we only build cars to order, which are paid for in stages by the customer as construction progresses.

1. The vehicles are expected to be built in stock from 2024/25, without advance payments. For this purpose, an order can be placed at any time free of charge or an intention to purchase can be declared.

### **The following stages are defined for the current construction:**

**STAGE 1. Ordering of the vehicle by the customer. Down payment: 25% of the purchase price.**

Action: We order your chassis from the basic vehicle producer. The vehicle is usually delivered to us in 3-6 months. The vehicle / its chassis number is assigned to the customer. The chassis is converted and prepared according to the Skydancer concept (new cabin frame).

**STAGE 2. Before assembling the empty cabin. Payment: second 25%.**

Action: The empty cabin is placed on the vehicle. Windows, doors and flaps are installed. From the outside, the car looks already finished.

**STAGE 3. Before the interior work. Payment: third 25%.**

Action: The interior of the living room will be installed. Furniture and appliances are installed. Systems: electrical, water, gas are installed. Final acceptance takes place: testing of all systems, quality check and test drive.

**STAGE 6 / Vehicle handover.**

Payment: the last 25% of the purchase price is paid when the vehicle is picked up.

**Good ride!**

Info: For vehicles that have been ordered and are under construction:

At each construction stage you can monitor the progress online or by visiting us in Cologne and discuss and determine the further stages with us. Or just check whether everything is running smoothly.

### **C. Demonstration vehicle.**

From spring 2023 we will provide a new demonstration vehicle for customers. This can be viewed and tested in Cologne. It will be presented at various trade fairs in 2023.

### **D. Delivery dates.**

Please note that the production and delivery times can be postponed. We plan our production with care, caution and reserve. However, delays cannot be ruled out, especially since many components come from the suppliers and we can only influence their delivery dates to a limited extent. It is already known that the waiting time for the chassis ordered has increased at Fiat.

### **E. Production order.**

A serial number of the vehicle is assigned to each order. The orders are carried out according to the order in which they are placed.

If there are longer waiting times at the manufacturer for a certain vehicle option, there may be exceptions to the rule. Example: if there were longer delivery times for the chassis with automatic transmission - the car with manual transmission, which could be delivered more quickly, would advance in the production list).

### **F. Questions, customer contact.**

If you have any questions about buying a Skydancer, please contact our sales manager, Mr Bernd Schulze. For technical questions, please contact Mr. Piotr Kubinski (managing director / technical manager)

If you are interested in ordering a car, please request the documents by email. Thanks very much.

**Mr. Kubinski (CEO): Tel: +49 172 2585752**

**Email: [skydancer.camper@gmail.com](mailto:skydancer.camper@gmail.com)**

